

# Job Title: Young Graduate Trainee for Market Intelligence Analysis

Requisition ID 12083 - Posted 26/02/2021



## EUROPEAN SPACE AGENCY

Young Graduate Trainee Opportunity in the Directorate Telecom & Integrated Applica.

ESA is an equal opportunity employer, committed to achieving diversity within the workforce and creating an inclusive working environment. We therefore welcome applications from all qualified candidates irrespective of gender, sexual orientation, ethnicity, beliefs, age, disability or other characteristics. Applications from women are encouraged.

### Post

#### Young Graduate Trainee for Market Intelligence Analysis

This post is classified F1.

### Location

ECSAT, Harwell, United Kingdom

### Our team and mission

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The Telecommunications and Integrated Applications Directorate supports innovation to boost the competitiveness of European industry in the global space market. This involves a wide range of activities from space-based technology, systems, product for telecommunications development up the down-to-earth application of space-based services. This requires engagement with a wide range of industrial, academic and institutional partners.

Under the Programme, Strategy and Transformation office, the Telecom Market Analysis & Business Intelligence Section is responsible for analysing the Telecommunication market (including SATCOM and associated applications markets), the business environment and opportunities with potential business partners, as well as for the market intelligence activity.

Directly reporting to the head of Section, you will contribute to identifying and evaluating global market opportunities, tracking and analysing major trends in the telecommunication business worldwide and associated business markets. This position also supports several teams of the Programme, Strategy, Transformation office and Technology and Product department.

Candidates are encouraged to visit the ESA website: [www.esa.int/ESA](http://www.esa.int/ESA)

### Field(s) of activity/research for the traineeship

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You will support the Telecom Market Analysis & Business Intelligence Section in a fast-paced, dynamic telecommunication and associated applications markets.

You will focus on:

- Providing Market intelligence support to the Programme, Strategy, Transformation office and Technology and Product department;
- Gathering intelligence on developments amongst the full satellite industry from user, service providers up to manufacturers, launcher;
- Analysing Telecom business trends and associated space and non-space business applications of internal and external stakeholders;
- Supporting updating and improving reports, analyses and IT based visualisation tools to communicate Market intelligence;
- Helping to optimise data workflow between ESA partners and SMI database;
- Supporting the systematic approach for the collection of market information;
- Producing concise, timely market information and setting up reports and dashboard to inform ESA management;
- Assisting in researching and reporting on ad-hoc selected market and developments and creating presentations for internal stakeholders, management and external entities;
- Developing and training users of internal business intelligence tools including MS Power BI, Tableau and/or similar tools;
- Suggesting business analysis tools to support the analysis of the changing environment;

### Technical competencies

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Knowledge of relevant technical domains

Relevant experience gained during internships/project work

Breadth of exposure coming from past and/or current research/activities

Knowledge of ESA and its programmes/projects

## Behavioural competencies

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Result Orientation  
Operational Efficiency  
Fostering Cooperation  
Relationship Management  
Continuous Improvement  
Forward Thinking

## Education

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You should have just completed, or be in your final year of a University course at Masters Level in a technical or scientific discipline.

## Additional requirements

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Specific competence in one of the following disciplines shall be considered an asset:

- Satellite telecommunication and/or telecommunication markets;
- Business Intelligence;
- Data mining;
- Computer literacy.

You should have good interpersonal and communication skills and should be able to work in a multi-cultural environment, both independently and as part of a team.

The working languages of the Agency are English and French. A good knowledge of one of these is required. Knowledge of another Member State language would be an asset.

During the interview motivation and overall professional perspective/career goals will also be explored.

## Other information

For behavioural competencies expected from ESA staff in general, please refer to the [ESA Competency Framework](#).

**The closing date for applications is 14 March 2021.**

At the Agency we value diversity and we welcome people with disabilities. Whenever possible, we seek to accommodate individuals with disabilities by providing the necessary support at the workplace. The Human Resources Department can also provide assistance during the recruitment process. If you would like to discuss this further please contact us at [contact.human.resources@esa.int](mailto:contact.human.resources@esa.int).

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Please note that applications are only considered from nationals of one of the following States: Austria, Belgium, the Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Luxembourg, the Netherlands, Norway, Poland, Portugal, Romania, Spain, Sweden, Switzerland, and the United Kingdom. Nationals from Latvia and Slovenia, as Associate Member States, or Canada as a Cooperating State, can apply as well as those from Bulgaria, Cyprus, Lithuania and Slovakia as European Cooperating States (ECS).

Priority will first be given to candidates from under-represented Member States.

In accordance with the European Space Agency's security procedures and as part of the selection process, successful candidates will be required to undergo basic screening before appointment