# **Job Title: Business Applications Officer**

Reg ID 9922 - Posted 04/08/2020



# **EUROPEAN SPACE AGENCY**

Vacancy in the Directorate of Telecommunications and Integrated Applications.

ESA is an equal opportunity employer, committed to achieving diversity within the workforce and creating an inclusive working environment. Applications from women are encouraged.

#### **Post**

# **Business Applications Officer**

This post is classified A2-A4 on the Coordinated Organisations' salary scale.

#### Location

ESTEC, Noordwijk, The Netherlands

## Description

Reporting to the Head of the Space Solution Section in the Downstream Business Applications Department, you will support, coordinate and expand - as part of a team - a network of 3rd parties that execute Space Solution activities on behalf of the Agency in support of SMEs and start-ups in ESA Member States. These SMEs and start-ups make use of space technology and space data, such as telecommunication, Earth observation and location-based data services, for non-space, downstream market applications.

#### **Duties**

- Managing technology transfer and business application activities according to the Directorate's best practices and supporting daily management of the assigned Space Solution network partners comprising ESA Business Incubation Centres (ESA BICs), Technology Transfer Brokers and Application Ambassadors;
- Being responsible for the technical/project management of the assigned contracts with ESA's Space Solution partners. This will include daily interfacing with local business partners, local authorities and government agencies;
- Supporting the strengthening of current ESA BIC, broker and ambassador activities as well as supporting the setting up of new ESA BIC, ambassador and broker initiatives, as needed;
- Supporting the establishment of a strong network of alliance partners that can aid the Space Solution Partners in terms of finance, knowledge, resources and networking;
- Representing ESA Space Solutions at various venues, events and conferences.

## Technical competencies

Knowledge of technical domains and related R&D space industry trends Technical domains and in particular space systems development Knowledge of innovation-related processes

## Behavioural competencies

Continuous Learning Customer Focus Innovation & Creativity Problem Solving Results Orientation Self Motivation

#### **Education**

A master's degree or equivalent qualification in business administration, with practical experience in technology and innovation, or a master's degree in engineering with practical experience in business management is required.

# Additional requirements

You should possess good interpersonal and communication skills. You should have the ability to work autonomously, effectively and cooperatively in a diverse, international team environment and be able to exercise good chairmanship in evaluation boards. In addition, you should have demonstrated good analytical, organisational and reporting skills, a proactive attitude to solving problems and an interest in innovative technologies and innovation in general. Experience in business-driven innovation programmes such as business incubation centres and technology commercialisation programmes is considered an asset.

## Other information

For behavioural competencies expected from ESA staff in general, please refer to the ESA Competency Framework.

The working languages of the Agency are English and French. A good knowledge of one of these is required. Knowledge of another Member State language would be an asset.

The Agency may require applicants to undergo selection tests.

The closing date for applications is 15 September 2020.

If you require support with your application due to a disability, please email contact.human.resources@esa.int.

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Please note that applications are only considered from nationals of one of the following States: Austria, Belgium, the Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Luxembourg, the Netherlands, Norway, Poland, Portugal, Romania, Spain, Sweden, Switzerland, the United Kingdom and Canada, Latvia and Slovenia.

According to the ESA Convention the recruitment of staff must take into account an adequate distribution of posts among nationals of the ESA Member States. When short-listing for an interview, priority will first be given to internal candidates and secondly to external candidates from under-represented Member States. (http://esamultimedia.esa.int/docs/careers/NationalityTargets.pdf)

In accordance with the European Space Agency's security procedures and as part of the selection process, successful candidates will be required to undergo basic screening before appointment.

Recruitment will normally be at the first grade in the band (A2); however, if the candidate selected has little or no experience, the position may be filled at A1 level.